



KITCHENS  
FOR GOOD

Annual  
Report

2021-22

# Welcome

We are deeply grateful for your generosity and support of Kitchens for Good (KFG) during the fiscal year 2022. Because of you, KFG was able to do the sometimes challenging, but always necessary, work it takes to meet the needs of the community we serve.

Last year KFG provided job training and support services to 104 apprentices. The team worked with Apprentices and 848 volunteers throughout the year to produce 110,107 emergency hunger-relief meals. In February 2022, Kitchens for Good opened SHOP, a specialty goods and kitchenware resale store in Pacific Beach. In April 2022, KFG launched WORKS, an alternative staffing agency that provides ongoing career coaching, training, and access to medical, vision, and dental benefits.

As we begin 2023 and look to the future, we thank you for being a key partner and extend our appreciation to you on behalf of those we serve.

With gratitude,



Jennifer Gilmore  
Chief Executive Officer



**\$152,746**



SHOP Revenue

*\*Launched Q3*

**7,384**



Number of Shoppers

**68,031**



Number of Kitchenware  
Items Donated

**7,207**



People Educated about  
Reducing Food Waste

# OUR IMPACT

social enterprise edition

**\$44,786**



Works Staffing Program Revenue

*\*Launched Q4*

**+23%**



Average Apprentice  
Wage Change vs. FY 20-21

**\$111,398**



Food Stand Revenue at  
The Rady Shell

**8,262**



Number of Soups Sold

# OUR IMPACT

programs edition

+255%



Number of Active  
Apprentices vs. FY 20-21

18,439



Total Number of  
Training Hours Provided

104



Total Number of  
Apprentices Supported

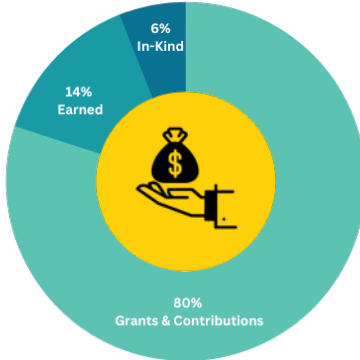
110,007



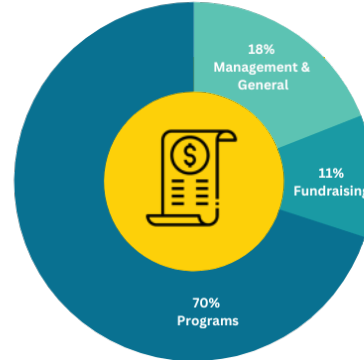
Number of Emergency  
Response Meals Prepared

# OUR FINANCIALS

Fiscal year 2022 was a year of transition, continuous improvement, and investments in our future. After closing our catering enterprises due to the COVID-19 pandemic, we focused on how best to invest funds accumulated in prior years. Our resale kitchenware store, SHOP, opened in January 2022, and our alternative staffing agency, WORKS, launched in April 2022. We also looked at how we could increase enrollment in our Apprenticeship programs as we recovered from the pandemic and began providing weekly stipends to offset the increasing cost of living.



**\$3,174,638**  
**Total Income**



**\$3,754,562**  
**Total Expenses**

# WHERE ARE WE GOING

While we close the year with San Diego's unemployment rate being less than four percent, among those we serve, the unemployment rate remains as high as 70%. Recognizing that quality jobs decrease recidivism, food insecurity, and economic inequality, in the year ahead our team will prioritize:

1.) Creating Quick Connections to Work – As we've learned that not all job seekers can commit to ten weeks of intensive skills training, we will provide new pathways to employment for individuals entering or re-entering the workforce in the form of rapid upskilling, immediate job placement, and on-the-job training through one of Kitchens for Good's enterprises.



# WHERE ARE WE GOING



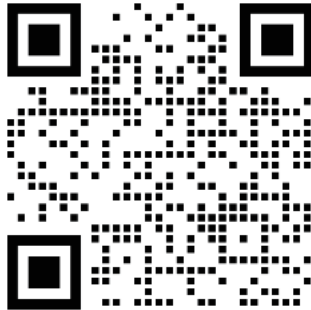
2.) Celebrating High Road Employers – A quality job pays enough for a person to cover their basic needs, provides benefits so workers can be healthy and stable, and offers opportunities for career advancement. In 2023, we will celebrate and prioritize providing trained and motivated workers to employers who are committed to providing quality jobs.

3.) Advancing Financial Empowerment – A well-paying job will never lead to self-sufficiency if someone is in debt, has a poor credit score, or is dependent on payday lenders. In 2023, we will provide access to personalized financial counseling in addition to financial literacy education.

In the year ahead, we look forward to seeing you at The Rady Shell, in our SHOP, on the Door of Hope Campus, or at our soon-to-be-opening Bakery in Old Town. **Thank you** for helping to transform lives through culinary arts!



Thank  
You



Please scan here to see a list  
of all our supporters this fiscal year.