

# **KITCHENS FOR GOOD**

FINANCIAL STATEMENTS

JUNE 30, 2018 AND 2017



Leaf & Cole, LLP Certified Public Accountants

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Leaf & Cole, LLP Certified Public Accountants A Partnership of Professional Corporations

# **Independent Auditor's Report**

To the Board of Directors Kitchens for Good

# **Report on the Financial Statements**

We have audited the accompanying financial statements of Kitchens for Good, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kitchens for Good as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Prior Period Financial Statements**

The financial statements of Kitchens for Good as of June 30, 2017, were audited by other auditors whose report dated November 27, 2017, expressed an unmodified opinion on those statements.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 19, 2018, on our consideration of Kitchens for Good's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to solely describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Kitchens for Good's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Kitchens for Good's internal control over financial reporting and compliance.

Leaf Cole LLP

San Diego, California October 19, 2018

# KITCHENS FOR GOOD STATEMENTS OF FINANCIAL POSITION JUNE 30, 2018 AND 2017

# ASSETS

		<u>2018</u>		2017
<u>Current Assets</u> : (Notes 2, 3 and 5) Cash and cash equivalents	\$	596,266	\$	188,765
Accounts receivable	Ą	172,999	φ	92,268
Contributions receivable		116,864		125,072
Inventory		100,926		89,180
Prepaid expenses		6,880		1,750
Total Current Assets	-	993,935		497,035
	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	197,035
Noncurrent Assets: (Notes 2, 3, 4 and 5)				
Contributions receivable, net		60,206		-
Property and equipment, net		134,550		36,503
Deposits	_	13,196		13,196
Total Noncurrent Assets	_	207,952		49,699
TOTAL ASSETS	\$	1,201,887	\$	546,734
LIABILITIES AND NET ASSETS				
Current Liabilities: (Notes 2, 5 and 6)				
Accounts payable and accrued expenses	\$	324,191	\$	201,031
Accrued rent		102,210		90,420
Customer deposits		53,501		44,970
Deferred rent		15,167		22,156
Line of credit		160,000		144,494
Current portion of notes payable	_	10,437		17,212
Total Current Liabilities	-	665,506		520,283
Noncurrent Liabilities: (Note 6)				
Notes payable	_	72,350		8,305
Total Noncurrent Liabilities	_	72,350		8,305
Total Liabilities	-	737,856		528,588
<u>Commitment</u> (Note 8)				
Net Assets: (Notes 2 and 7)				
Unrestricted		150,703		(210,618)
Temporarily restricted	_	313,328		228,764
Total Net Assets	_	464,031		18,146
TOTAL LIABILITIES AND NET ASSETS	\$_	1,201,887	\$	546,734

# KITCHENS FOR GOOD STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

				2018						2017		
	_	Unrestricted		Temporarily			•	Unrestricted	1	Temporarily		
	_	Operations	-	Restricted	-	Total	-	Operations	_	Restricted	-	Total
Support and Revenue:												
Grants and contributions	\$	1,545,630	\$	313,328	\$	1,858,958	\$	787,960	\$	249,713	\$	1,037,673
Program revenue		1,702,383		-		1,702,383		1,488,071		-		1,488,071
Other income		2,154		-		2,154		2,928		-		2,928
Net assets released from restrictions	_	228,764	-	(228,764)	_	-		173,949	_	(173,949)	-	-
Total Support and Revenue	_	3,478,931	-	84,564	_	3,563,495	-	2,452,908		75,764	-	2,528,672
Program and Supporting Service Expenses:												
Program Services:												
Project Kitchen		1,592,201		-		1,592,201		1,283,886		-		1,283,886
Project Launch		599,856		-		599,856		429,474		-		429,474
Project Nourish		434,738		-		434,738		288,204		-		288,204
Total Program Services	_	2,626,795	-		_	2,626,795		2,001,564	_	-	-	2,001,564
Supporting Services:												
Management and general		361,468		-		361,468		359,770		-		359,770
Fundraising		129,347		-		129,347		130,427		-		130,427
Total Supporting Services	_	490,815	-	-	-	490,815	•	490,197		-	-	490,197
Total Program and	_		-		-		•		_		-	
Supporting Service Expenses	_	3,117,610	_		_	3,117,610	-	2,491,761		-	_	2,491,761
Change in Net Assets		361,321		84,564		445,885		(38,853)		75,764		36,911
Net Assets at Beginning of Year	_	(210,618)	-	228,764	_	18,146	-	(171,765)	_	153,000	-	(18,765)
NET ASSETS AT END OF YEAR	\$	150,703	\$	313,328	\$	464,031	\$	(210,618)	\$_	228,764	\$	18,146

# KITCHENS FOR GOOD STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

	Program Services							 Supporting Services					_		
	Pro	ject Kitchen	Proj	ect Launch	Proje	ect Nourish	То	otal Program Services	anagement d General	Ē	Fundraising		Total Supporting Services		otal Program d Supporting Services
Personnel	\$	715,253	\$	292,211	\$	157,457	\$	1,164,921	\$ 199,014	\$	102,621	\$	301,635	\$	1,466,556
Food and beverage		221,751		35,124		176,375		433,250	1,031		-		1,031		434,281
Occupancy		203,027		146,177		2,520		351,724	12,615		-		12,615		364,339
Event rentals and services		162,892		2,105		14,089		179,086	82		-		82		179,168
Payroll taxes and fees		70,107		30,652		15,624		116,383	18,113		9,340		27,453		143,836
Insurance		59,351		22,349		13,865		95,565	41,099		6,786		47,885		143,450
Kitchen supplies		74,942		19,441		23,750		118,133	370		-		370		118,503
Professional fees		57		14,717		11,608		26,382	22,662		10,600		33,262		59,644
Marketing		6,587		713		2,825		10,125	19,770		-		19,770		29,895
Bank services charges		19,754		-		32		19,786	3,587		-		3,587		23,373
Repairs and maintenance		11,372		6,149		1,909		19,430	3,830		-		3,830		23,260
Meals and transportation		6,788		5,652		7,172		19,612	2,417		-		2,417		22,029
Computer and internet		13,846		1,821		1,247		16,914	4,465		-		4,465		21,379
Interest expense		-		-		-		-	19,158		-		19,158		19,158
Office supplies		1,078		6,847		202		8,127	6,092		-		6,092		14,219
Uniforms		1,180		12,164		168		13,512	332		-		332		13,844
Depreciation		6,098		1,980		5,049		13,127	-		-		-		13,127
Bad debt		12,355		-		64		12,419	592		-		592		13,011
Telephone		2,073		-		159		2,232	4,825		-		4,825		7,057
Dues and subscriptions		2,350		-		270		2,620	904		-		904		3,524
License and fees		646		1,289		323		2,258	460		-		460		2,718
Outsourced services		694		465		30		1,189	 50	· -	-		50		1,239
Total Program and Supporting Services Expenses	\$	1,592,201	\$	599,856	\$	434,738	\$	2,626,795	\$ 361,468	_\$	129,347	_\$_	490,815	\$_	3,117,610

# KITCHENS FOR GOOD STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

	Progran Services							Supporting Services								
	Proj	ject Kitchen	Proj	ect Launch	Proj	ect Nourish		tal Program Services		nagement d General	Fu	ndraising		Total apporting Services		tal Program Supporting Services
Personnel	\$	562,419	\$	174,821	\$	84,638	\$	821,878	\$	151,953	\$	47,792	\$	199,745	\$	1,021,623
Occupancy		200,262		140,250		636		341,148		10,764		-		10,764		351,912
Food and beverage		168,682		10,341		139,495		318,518		-		523		523		319,041
Professional fees		5,800		32,000		18,075		55,875		109,655		54,500		164,155		220,030
Event rentals and services		157,387		2,198		392		159,977		-		-		-		159,977
Payroll taxes and fees		62,102		18,169		8,807		89,078		15,890		5,018		20,908		109,986
Insurance		47,671		12,757		10,102		70,530		28,057		3,165		31,222		101,752
Kitchen supplies		40,048		13,497		12,465		66,010		490		-		490		66,500
Meals and transportation		3,330		5,830		7,969		17,129		4,719		-		4,719		21,848
Marketing		1,001		224		-		1,225		-		18,829		18,829		20,054
Repairs and maintenance		10,645		4,445		2,438		17,528		1,838		-		1,838		19,366
Bank services charges		13,141		-		-		13,141		556		-		556		13,697
Office supplies		337		5,067		83		5,487		7,172		-		7,172		12,659
License and fees		2,070		377		312		2,759		7,336		-		7,336		10,095
Computer and internet		4,547		1,056		-		5,603		4,013		45		4,058		9,661
Uniforms		688		7,421		-		8,109		508		-		508		8,617
Interest expense		186		-		-		186		8,155		-		8,155		8,341
Outsourced services		749		225		-		974		4,628		-		4,628		5,602
Telephone		770		459		-		1,229		3,882		-		3,882		5,111
Depreciation		2,051		-		2,347		4,398		-		-		-		4,398
Dues and subscriptions	_			337		445	-	782		154		555		709	_	1,491
Total Program and Supporting Services Expenses	\$	1,283,886	\$	429,474	\$	288,204	\$_	2,001,564	\$	359,770	\$	130,427	\$	490,197	\$	2,491,761

# KITCHENS FOR GOOD STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

		<u>2018</u>	<u>2017</u>
<b>Cash Flows From Operating Activities:</b>			
Change in net assets	\$	445,885	\$ 36,911
Adjustments to Reconcile Change in Net Assets to			
Net Cash Provided By (Used In) Operating Activities:			
Depreciation		13,127	4,398
Amortization of deferred financing costs		2,482	426
Deferred rent		(6,989)	(7,012)
In-kind inventory contribution		-	(71,014)
(Increase) Decrease in:			
Accounts receivable		(80,731)	(3,035)
Contributions receivable, net		(51,998)	(95,072)
Inventory		(11,746)	177
Prepaid expenses		(5,130)	10,229
Increase (Decrease) in:			
Accounts payable and accrued expenses		123,160	47,632
Accrued rent		11,790	40,828
Customer deposits		8,531	(8,249)
Net Cash Provided by (Used in) Operating Activities		448,381	 (43,781)
	_	,	 (10,101)
Cash Flows From Investing Activities:			
Purchase of property and equipment		(111,174)	 (40,901)
Net Cash Used in Investing Activities	_	(111,174)	(40,901)
Cash Elows From Financing Activities			
Cash Flows From Financing Activities:		210.000	144 404
Proceeds from line of credit		210,000	144,494
Payments on line of credit		(194,494)	(85,151)
Proceeds from notes payable		75,000	76,800
Payments on notes payable		(17,212)	-
Payments for deferred financing costs		(3,000)	 (2,558)
Net Cash Provided by Financing Activities		70,294	 133,585
Net Increase in Cash and Cash Equivalents		407,501	48,903
Cash and Cash Equivalents at Beginning of Year		188,765	139,862
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	596,266	\$ 188,765
Supplemental Disclosure of Cash Flow Information:			
Cash paid for interest	\$	8,981	\$ 7,915

## Note 1 - Organization:

Kitchens for Good (the "Organization") is a California Non-Profit Organization incorporated in 2014. Located in San Diego, California, the Organization's mission is to break the cycles of food waste, hunger, and poverty through innovative solutions in workforce training, healthy food production and social enterprise.

The following is a brief description of the Organization's programs:

**Project Launch**: The Organization conducts a 20-month culinary apprenticeship program for populations that are considered to be difficult to employ: youth who have aged out of the foster care system, individuals who have previously been incarcerated and adults who are underemployed and lack education. Graduates receive technical culinary education, industry certification and internship and job placement services at no cost to the individual. The Organization takes a "whole-person" approach to vocational training, incorporating culinary arts, nutrition education, resume writing and financial literacy. As part of the program, students give back to the community by preparing nutritious meals out of rescued and donated food for hunger relief partners. Students also get paid for on the job training experience by working 5 - 15 hours a week in the social enterprise.

**Project Kitchen:** This is the Organization's full-service catering and events social enterprise. Project Kitchen is a revenue generating program that provides healthy, locally sourced meals to the Organization's non-profit partners, corporations and individuals. Project Kitchen's most important role is the impact it has on the Project Launch students and graduates. It provides students with educational lessons, mentorship and real-world experience through 5 - 15 hours a week of on the job training. The Organization is dedicated to a business model that balances organizational sustainability with mission effectiveness. By committing to sustainability in every aspect of the Organization, including local food sourcing and alternative revenue streams, the Organization will remain resilient to enable growth and have a greater impact on hunger and self-sufficiency in the community.

**Project Nourish:** This program rescues surplus and cosmetically imperfect food from wholesalers and farmers and transforms these ingredients into nutritious meals for vulnerable populations. This year Project Nourish distributed 87,345 nutritious meals, prepared by the Organization's culinary students, staff, and volunteers. The Organization distributes these healthy meals to high-need populations including at risk youth through after-school programs, low-income seniors at several senior centers, and various homeless and low-income individuals through partnerships with local nonprofit agencies.

## Note 2 - Significant Accounting Policies:

#### Accounting Method

The financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

# Note 2 - Significant Accounting Policies: (Continued)

### **Financial Statement Presentation**

The financial statements present information regarding the financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

- Unrestricted net assets Net assets not subject to donor imposed stipulations
- Temporarily restricted net assets Net assets subject to donor imposed stipulations that will be met by actions of the Organization and/or the passage of time. When a donor stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.
- Permanently restricted net assets Net assets subject to donor imposed stipulations requiring that they be maintained permanently by the Organization. The income from these assets is available for either general operations or specific programs as specified by the donor.

## **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). The Organization had no financial instruments at June 30, 2018 and 2017.

## **Inventory**

Inventory consists of raw food, cooking ingredients, kitchen supplies and small wares. Food cost is valued at the lower of cost or market using the first-in, first-out (FIFO) method. Supplies and small wares are on a specific identification basis.

### Note 2 - Significant Accounting Policies: (Continued)

#### **Allowance for Doubtful Accounts**

Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding receivables. Management believes that all accounts and contributions receivable were fully collectible; therefore, no allowance for doubtful accounts and contributions receivable was recorded at June 30, 2018 and 2017.

### **Capitalization and Depreciation**

The Organization capitalizes all expenditures in excess of \$2,500 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted. Absent donor stipulations regarding how long those donated assets must be maintained. The Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Furniture and equipment	5 - 10 years
Vehicles	5 years

Depreciation totaled \$13,127 and \$4,398 at June 30, 2018 and 2017, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property and equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

#### **Debt Issuance Costs**

Debt issuance costs are incurred in order to obtain financing for the Organization. Debt issuance costs are amortized on a straight-line basis over the term of the related loan, which approximates the interest method. Unamortized deferred financing costs are presented as a direct reduction from the carrying value of the related obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and totaled \$2,482 and \$426 for the years ended June 30, 2018 and 2017, respectively.

#### **Compensated Absences**

Accumulated unpaid vacation totaling \$33,743 and \$12,747 at June 30, 2018 and 2017, respectively, is accrued when incurred and included in accounts payable and accrued expenses.

## **Deferred Rent**

Rent expense is recognized on a straight-line basis over the term of the operating lease. The deferred rent represents discounted rent in excess of the rent expense recognized. The deferred rent totaled \$15,167 and \$22,156 at June 30, 2018 and 2017, respectively.

## Note 2 - Significant Accounting Policies: (Continued)

#### **Revenue Recognition**

Contributions are recognized when the donor makes a promise to give to the Organization that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

### **Donated Services and Materials**

The Organization received food donations which are recorded at fair value and totaled \$75,477 and \$49,032 for the years ended June 30, 2018 and 2017, respectively, and have been included in revenue and expense for the years ended June 30, 2018 and 2017.

The Organization received donations for professional services which are recorded at fair value and totaled \$5,462 and \$69,233 for the years ended June 30, 2018 and 2017, respectively and have been included in revenue and expenses for the years ended June 30, 2018 and 2017.

The Organization received kitchen supplies and small wares which are recorded at fair value and totaled \$-0and \$71,014 for the years ended June 30, 2018 and 2017, respectively, and have been included in revenue and expenses for the years ended June 30, 2018 and 2017.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific programs. This contribution of services by the volunteers is not recognized in the financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services by volunteers for the years ended June 30, 2018 and 2017, did not meet the requirements above, therefore no amounts were recognized in the financial statements for volunteer time.

#### Allocated Expenses

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized and estimates made by the Organization's management.

### Note 2 - Significant Accounting Policies: (Continued)

#### Income Tax Status

The Organization is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization is not a private foundation.

The Organization's Return of Organization Exempt from Income Tax for the years ended June 30, 2018, 2017, 2016 and 2015 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

### **Concentration of Credit Risk**

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use to be cash equivalents.

#### Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through October 19, 2018, the date the financial statements were available to be issued.

#### **Reclassification**

The Organization has reclassified certain prior year information to conform with the current year presentation.

# Note 3 - Contributions Receivable:

Contributions receivable consist of the following at June 30:

	2018	2017
Current:		
Due in less than one year	<u>\$ 116,864</u>	<u>\$ 125,072</u>
Total Current, Net	116,864	125,072
Noncurrent:		
Due in one to five years	65,000	-
Less: Discounts to present value	(4,794)	
Total Noncurrent, Net	60,206	
Total Contributions Receivable, Net	\$177,070	\$ 125,072

The contributions receivable have been discounted to their present value using a discount rate between 2.52% - 2.63% at June 30, 2018.

### **Note 4 - Property and Equipment:**

Property and equipment consist of the following at June 30:

	<u>2018</u>	<u>2017</u>
Furniture and equipment	\$ 88,520	\$ -
Vehicles	 63,555	 40,901
Subtotal	 152,075	 40,901
Less: Accumulated depreciation	 (17,525)	 (4,398)
Property and Equipment, Net	\$ 134,550	\$ 36,503

## Note 5 - Line of Credit:

The Organization has a line of credit with a lender in the amount of \$200,000 with interest at the lender's prime rate plus 1% (6.50% at June 30, 2018). The line of credit matures on May 31, 2019 and is secured by substantially all the Organization's assets. The balance on the line of credit totaled \$160,000 and \$144,494 at June 30, 2018 and 2017, respectively.

# Note 6 - Notes Payable:

Notes payable consist of the following at June 30:

	<u>2018</u>	<u>2017</u>
Note payable to The Parker Foundation in the original amount of \$36,000. Payable in monthly payments of \$1,500, including interest at 4.00%, due February 23, 2019. Unsecured.	\$ 10,437	\$ 27,649
Note payable to The Roberts Enterprise Development Fund in the original amount of \$75,000. Monthly interest payments of \$750, including interest at 4.00% through December 2019, then 5.25%, due		
December 20, 2022. Unsecured.	 75,000	 -
Total Notes Payable	85,437	27,649
Less: Unamortized debt issuance costs	(2,650)	(2,132)
Notes Payable, Net	\$ 82,787	\$ 25,517

Debt issuance costs total \$5,558 and \$2,558, less accumulated amortization of \$2,908 and \$426 at June 30, 2018 and 2017, respectively.

Future principal payments on the notes payable are as follows:

Years Ended June 30	
2019	\$ 10,437
2020	 
2021	-
2022	-
2023	75,000
Total	\$ 85,437

# Note 7 - Temporarily Restricted Net Assets:

Temporarily restricted net assets are available for the following purposes at June 30:

	<u>2018</u>	<u>2017</u>
Expansion	\$ 120,952	\$ -
Time restriction	100,000	125,000
Repairs for Celebration Hall	30,445	-
Equipment	29,756	4,063
Project Launch	27,175	9,638
Fund development	5,000	17,063
Kitchen remodel	-	73,000
Total Temporarily Restricted Net Assets	\$ 313,328	\$ 228,764

Net assets in the amount of \$228,764 and \$173,949 were released from restrictions during the year ended June 30, 2018 and 2017, respectively by incurring expenses satisfying the purpose restrictions specified by donors.

### Note 8 - Operating Leases:

In September 2015, the Organization entered into an agreement for office, kitchen and event space under a fiveyear non-cancellable operating lease. In addition to the monthly base rent of \$11,667, the agreement calls for real estate taxes and percentage rent which is calculated as 8% of gross sales generated from the facility for each fiscal year. Payments of percentage rent are due September 30, 2018, September 30, 2019 and October 15, 2020. The unpaid balance of accrued percentage rent as of June 30, 2018 and 2017 totaled \$102,210 and \$90,420, respectively. Rent expense for the years ended June 30, 2018 and 2017 was \$239,057 and \$231,960, respectively.

Future minimum annual payments under the facility lease is as follows:

Years Ended June 30	
2019	\$ 140,004
2020	140,004
2021	35,001
Total	\$ 315,009



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> Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

To the Board of Directors Kitchens for Good

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Kitchens for Good, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements, and have issued our report thereon dated October 19, 2018.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Kitchens for Good's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Kitchens for Good's internal control. Accordingly, we do not express an opinion on the effectiveness of Kitchens for Good's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Board of Directors Kitchens for Good

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Kitchens for Good's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Leaf Cole LLP

San Diego, California October 19, 2018